



It's About Making the Sale Five Star Fun!

Sales Advisor – Vancouver, BC

Tapestry at Wesbrook Village, the premier retirement community in Vancouver, is now looking for a Sales Advisor to join our team! If you want to break out of the traditional mold and experience a refreshing environment, join us at Tapestry, a Leisure Care managed community whose philosophy of Five-Star Fun for our residents and employees have made it one of the most desirable companies to work for. Our successful 30+ year history of providing hospitality-based living environments and services for seniors is fueled by hiring only the best people, then training them well and treating them well.

The ideal candidate will have a passion for sales and a unique understanding of enriching people's lives through hospitality services. Experience in the senior industry is preferred.

Top contenders for this job will:

- Thrive on achieving results
- Demonstrate attention to detail
- Cultivate strong relationships and show a general interest in people
- Maintains poise while enjoying a fast-paced, multi-tasking environment
- Drive the sales process by conducting tours, delivering exceptional creative follow-up, and generating move-ins to achieve census goals
- Manage a lead and referral database
- Possess excellent communication (written and verbal) and organizational skills
- Enjoy contributing to a team environment

Proficiency in Word, Excel, and Outlook is a must. Must have a flexible schedule including evenings and weekends.

Compensation includes a base salary plus commission. We also offer full benefits. If you have a strong desire to apply for a fun and rewarding job, please apply today!

How to Apply:

Submit your resume and cover letter with salary requirements in Word format to Shelley Grenier, General Manager, sgrenier@discovertapestry.com. Please include "Sales Advisor – Wesbrook Village" in the subject line of your email.